



ILLINOIS JANUARY SALE, SEASON 2011 - 2012

Agent: JOHN C. WILSON

2248 River Rd., Freeport, IL 61032

Tel: (815) 232-8059 E-mail: lyas@furwoodnaturals.com

Look for White Budget Rental Truck Cell on Board (815) 238-7406

Location of pick-up	Time	Dates	Location of pick-up	Time	Dates
MARENGO Irv Schirmers Fur Shed 9820 Voss Rd Tel.: (815) 923-2229	9:00 - 9:15 AM	Dec2	MONMOUTH Shopko Store Lot Rt 34 & 6th St. East side of town	12:00 - 12:15 PM	Dec4
ROCHELLE Petro Travel Plaza (near travel store), Exit 99 off I-39 (Rt 38)	10:15 - 10:30 AM	Dec2	ANDOVER Picnic Shelter across Casey store Exit 24 off I-74 (Rt 81E)	1:15 - 1:30 PM	Dec4
OGLESBY Burger King Truck Parking Area Exit 54 off I-39	11:30 - 11:45 AM	Dec2	ALBANY Public River Access on Rt 84 by Sportsmens Corner	2:30 - 2:45 PM	Dec4
MORRIS Walmart Parking Lot Route 47 South of I-80 at Route 6	12:45 - 1:00 PM	Dec2	SAVANNA Kaatz Bros Lures 9986 Wacker Rd., east off Rt 84 at Cary Chevrolet onto Wacker Rd across RR tracks to 1st place on right Tel.: (815) 273-2344	3:30 - 3:45 PM	Dec4
KANKAKEE/BRADLEY Water Tower Plaza Lot near Target on Rt 50 2 stoplights north of I-57	2:15 - 2:30 PM	Dec2			
BUCKLEY Exit 272 off I-57s Stop at corner near southbound on-ramp	3:30 - 3:45 PM	Dec2			
CHAMPAIGN Road Ranger Pilot Truck Stop Exit 240 off I-57	4:30 - 4:45 PM	Dec2			
ARCOLA Behind Dairy Queen West of Exit #203 off I-57 at Rt 133	5:30 - 5:45 PM	Dec2			
EFFINGHAM Country Pride Restaurant @TA Travel Center Near Rodeway Motel Exit 160(r133) off I-57	7:45 - 8:00 AM	Dec3			
MT. VERNON Travel America Citgo West side of auto lot. Exit 95 (Rt 15) off of I-57	9:15 - 9:30 AM	Dec3			
GREENVILLE McDonalds Truck Parking Area at Rt 127 & Rt 40 North of I-70	11:30 - 11:45 AM	Dec3			
LITCHFIELD McDonalds Truck Lot Rt 16 + Old Rt 66 Exit Rt 16 off I-55	12:45 - 1:00 PM	Dec3			
SPRINGFIELD K-Mart Lot exit 93(Rt4) off US36, go North 1 Mile to Rt 54	2:00 - 2:15 PM	Dec3			
S. JACKSONVILLE Colony South Mall Lot near Dollar General Store on S. Main Business Rt 167 & E Michigan St	3:15 - 3:30 PM	Dec3			
BEARDSTOWN Old Walmart Lot behind Hardees Inters. South of Rt 57 & Rt 125	4:15 - 4:30 PM	Dec3			
QUINCY Kmart Lot Rt104 (Broadway St & 36th St)	8:00 - 8:15 AM	Dec4			
HAMILTON Dairy Queen across from Casey's 1/4 mi east of inters of Rt96 & Rt136	9:15 - 9:30 AM	Dec4			
MACOMB Days Inn Lot (Southside) on Rt 67, North side of town	10:30 - 10:45 AM	Dec4			



ILLINOIS FEB. SALE, SEASON 2011 - 2012

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Location of pick-up	Time	Dates
ROCK FALLS Walmart Lot near Rt 40 and Rt 30	10:30 - 10:45 AM	Dec30
LACON Lacon Marina Lot Rt 17 on East side of river	12:15 - 12:30 PM	Dec30
ALTA Lake of the Woods Plaza Lot Near Citgo on RT40 (old 88) N of Rt 6	1:15 - 1:30 PM	Dec30
HAVANA Alco Discount Store Lot next to McDonalds at Rt 97 & Rt 136	3:15 - 3:30 PM	Dec30
SPRINGFIELD K-Mart Lot exit 93(Rt4) off US36, go North 1 Mile to Rt 54	4:45 - 5:00 PM	Dec30
STAUNTON *NEW STOP* Super 8 Motel Lot Exit 41 off I-55	6:15 - 6:30 PM	Dec30
ALTON Bluff City Tackle 1 Mile East of Fast Eddies opposite side of street 2813 E. Broadway	8:00 - 8:15 AM	Dec31
S. JACKSONVILLE Colony South Mall Lot near Dollar General Store on S. Main Business Rt 167 & E Michigan St	9:45 - 10:00 AM	Dec31
BEARDSTOWN Old Walmart Lot behind Hardees Inters. South of Rt 57 & Rt 125	11:30 - 11:45 AM	Dec31
QUINCY Kmart Lot Rt104 (Broadway St & 36th St)	1:15 - 1:30 PM	Dec31
HAMILTON Dairy Queen across from Casey's 1/4 mi east of inters of Rt96 & Rt136	2:30 - 2:45 PM	Dec31
MACOMB Days Inn Lot (Southside) on Rt 67, North side of town	8:00 - 8:15 AM	Jan1
MONMOUTH Shopko Store Lot Rt 34 & 6th St. East side of town	10:00 - 10:30 AM	Jan1
ANDOVER Picnic Shelter across Casey store Exit 24 off I-74 (Rt 81E)	11:30 - 11:45 AM	Jan1
ALBANY Public River Access on Rt 84 by Sportsmens Corner	12:45 - 1:15 PM	Jan1
SAVANNA Kaatz Bros Lures 9986 Wacker Rd., east off Rt 84 at Cary Chevrolet onto Wacker Rd across RR tracks to 1st place on right Tel.: (815) 273-2344	2:00 - 2:15 PM	Jan1
MARENGO Irv Schirmers Fur Shed 9820 Voss Rd Tel.: (815) 923-2229	10:00 - 10:15 AM	Jan6
MORRIS Walmart Parking Lot on Rt 47 S of I-80 at Rt 6	12:00 - 12:15 PM	Jan6

Location of pick-up	Time	Dates
KANKAKEE/BRADLEY Water Tower Plaza Lot near Target on Rt 50 2 stoplights north of I-57	1:30 - 2:00 PM	Jan6
BUCKLEY Exit 272 off I-57s Stop at corner near southbound on-ramp	3:00 - 3:15 PM	Jan6
CHAMPAIGN Road Ranger Pilot Truck Stop Exit 240 off I-57	4:00 - 4:15 PM	Jan6
ARCOLA Behind Dairy Queen West of Exit #203 off I-57 at Rt 133	5:00 - 5:15 PM	Jan6
EFFINGHAM Country Pride Restaurant @TA Travel Center Near Rodeway Motel Exit 160(rt33) off I-57	6:00 - 6:30 PM	Jan6
OBLONG Casey General Store on Rt 33 near Taylor St	8:00 - 8:15 AM	Jan7
LAWRENCEVILLE Lawrenceville Bank Lot Rt 1 (15th st & locust)	9:00 - 9:15 AM	Jan7
MT. VERNON Travel America Citgo West side of auto lot. Exit 95 (Rt 15) off of I-57	12:45 - 1:15 PM	Jan7
MARION Between McDonalds And Super 8 Exit 54 off I-57 & Rt 13 West	2:15 - 2:30 PM	Jan7
CHESTER Chester Center Near Dollar General on Rt 3 North side of town near Mississippi Bridge	4:00 - 4:15 PM	Jan7
COLUMBIA Heartland Call Eric Johnson Tel.: (618) 281-6936	5:30 - 5:45 PM	Jan7
GREENVILLE McDonalds Truck Parking Area at Rt 127 & Rt 40 North of I-70	7:00 - 7:15 PM	Jan7
LITCHFIELD McDonalds Truck Lot Rt 16 + Old Rt 66 Exit Rt 16 off I-55	7:45 - 8:00 AM	Jan8
TAYLORVILLE Kuhns Equipment at inters of Rt 48 & Rt29 Across from Super8	9:00 - 9:15 AM	Jan8
LINCOLN Phillips 66 Truckstop Drive-thru side of Steak-n-Shake Exit 126 (Rt 121) off I-55	10:45 - 11:00 AM	Jan8
MACKINAW J & J Trap Supply Call for directions Tel.: (309) 963-5612	12:00 - 12:15 PM	Jan8
EL PASO Between Hardees & McDonalds Truck Parking Area	1:15 - 1:30 PM	Jan8
OGLESBY Burger King Truck Parking Area Exit 54 off I-39	2:30 - 2:45 PM	Jan8
ROCHELLE Petro Travel Plaza (near travel store), Exit 99 off I-39 (Rt 38)	3:45 - 4:00 PM	Jan8



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Notes for All Illinois Shippers

Please read carefully!

We are entering into a new season at a time when the markets for the pelts we produce here in Illinois are moving upward very fast. You should try to put some of your pelts on each our sales to take full advantage of this movement and insulate yourself against any sudden drop, should one occur.

Elsewhere in this packet there is more specific information on current market expectations. Also there is information that may answer questions you might have. To obtain that information you need to read through all the documents included.

One of those documents is our scheduled fur route pickups. After you've read it, please post it where you and others can refer to it. You should know that we will be in a Rental Truck and that our scheduled pickup times are based on good weather and driving conditions. While we do put an extra 15 minutes into our travel time in case of bad weather it may not be enough in some cases. Please be early at the stops, we should be too but please understand we must leave on time. If we are 30 minutes over due you should call us on our cell phone number on board is 815-238-7406 (for fur routes only).

Another of these documents are some shipping tags and some invoices that are pre-printed with all the necessary info. All you need to do is put the number of pelts in each bag onto the tag that you affix to that bag. Then on **one** invoice fill in the total number of all pelts you are shipping at that time. We will have extra bags, tags, and invoices along should you need them. Since we are pinched for time it is better if you have all of this done when we get there. We don't need to count your pelts, that's done at Stoughton. You can use plastic wire ties or whatever works for you to close the bags and affix the tags you filled out.

There is a place on the tag and invoice for your license number. You should fill in the number but we need to see the licenses when we pick up your fur.

If you are sending your fur with someone else to our pickup stop you must also send your license or a photocopy of it or we can't receive it. This goes for buyer's licenses also. The DNR demands that we see the license to verify it is current.

As you know there are two zones in Illinois with different opening and closing season's dates for the different species as well as different dates for hunting and trapping of several species. If you are using hunting dates for some and trapping for others you should include both numbers and have both licenses with you.

Several years ago your state trapper and hunter organizations pushed for and got an additional 10 days at the end of the season for you to get your fur ready to sell. Which means you now have 20 days after the close of the trapping or hunting season in the zone you are in to market your fur. We try to set our routes to coincide with those dates.

Due to a very painful hernia surgery we are forced to discontinue the contest for most pelts in one bag! Seriously, because we usually need to fill the truck to the top to fit it all on board, we need to limit the number of *coon pelts in each bag to maximum of 75* in the southern zone and **50** in the northern zone. It's much easier to get a bag of that size up on the top than it is on one with 125-150 pelts. We have plenty of bags, if you need more just contact me or the Stoughton office and we'll send them to you.

Sometimes you may have some pelts that are not quite ready when we come around on our pickup routes. Because of the high shipping costs I would suggest that you bring the pelts that are ready to our pickup stop and then UPS or Parcel Post the other pelts when they are ready. You can send them directly to me at my address that is printed on the shipping tags in this packet.

Most shipping agents prefer that you use boxes instead of our bags to ship your pelts. Just put the small portion of your shipping tag inside with the pelts, tape the large portion securely to the outside of the box. Then put your filled out (1) shipping invoice inside of a regular envelope, Marked with "packing list" and securely tape it on the outside of the box and send your package.

Please understand that we cannot accept pelts that are beyond the legal date—no exceptions!! You should know that if you need more time to get your pelts ready you can get a buyers license for as little as \$25.00 which allows you to have the fur in your possession until approximately one month after beaver season closes. There are record-keeping requirements though. For more information or to obtain a permit contact DNR commercial licenses and permits 217-785-3423

There seems to be some confusion over what the term "green fur" means. While some feel it is somewhat vague here in Illinois (while different in other states) **the term "green fur" means any pelt that has not been tanned.** Which includes pelts on the carcass, skinned pelts, and fleshed and dried pelts. ***So unless it has been tanned you have to have it out of your possession within 20 days after the close of season unless you have a buyer's license.***

Information about the NAFA shipper's council is included in this packet and you should consider joining in on this great benefit. Along with ownership of the company you get a 2% reduction in the commission charged to market your pelts for you as well as other benefits. Check it out!!!

John C Wilson
Illinois Shipping Agent